

Below are findings from a study of 6,049 GlaxoSmithKline employees over a 4-year period:

“It is also important to judge the savings associated with the contract relative to the cost inputs required to support the program. The estimated cost per participant is around \$100. The weighted average of the yearly savings estimates per employee is equivalent to \$613 per participant. Given a \$100 investment per participant, this represents a return on investment of over 600%.”

Excerpted from JOEM February 2003; 45; 2; pages 109-117